# Dall Mill

## Annual Consumption will Reach 24 Million Tonnes by 2020

Dal, Dhal Mill, Dried pulse, Peas (Pisum Sativum), Chickpeas (Garbanzos), Moong, Urad, Lentils (Masur), Pigeon Peas (Tur), Dal Milling Industry, Pulses Processing Unit, Split and Whole Pulses Manufacturing Plant, Detailed Project Report, Profile, Business Plan, Industry Trends, Market Research, Survey, Manufacturing Process, Machinery, Raw Materials, Feasibility Study, Investment Opportunities, Cost and Revenue, Plant Economics, Production Schedule, Working Capital Requirement, Plant Layout, Process Flow Sheet, Cost of Project, Projected Balance Sheets, Profitability Ratios, Break Even Analysis

## Introduction

The dal milling industry in India is one of the major agro processing industries in the country. From an annual production of 14.5 million tonnes of pulse in the country, 75% of these pulses are processed by dal mills. To minimize these losses, the dal milling industry can maximize the use of improved dal mills. These new and improved dal mills are highly versatile, technology savvy & energy efficient than the traditional dal mills.



India is the largest producer of pulses around 14.5 million tones annually. Pulses commonly known as dal in India are an important component of both the vegetarian as well as the nonvegetarian diet in India. Pulses constitute one of the main sources of protein in the Indian diet. There are different varieties of pulses namely Chana, Mung, Masur, Urad and Tuvar dal. The important part of pulses play as a source of dietary protein, energy,



minerals and vitamins for the redominantly vegetarian population of India, needs no reiteration and nutritionists regards pulses as an essential means to correct malnutrition. The creation of a dal mill and surrounding procurement & marketing capabilities would allow farmers to engage in value addition and thereby receive more equitable returns for their hard work. More than 1,000 beneficiaries could participate in the venture and stand to see a 15-50% improvement in incomes.



In India most of the pulses are consumed in dehusked and split form. Thus processing of pulses assumes a lot of importance. Pulses processing industry helps in processing the raw grain legumes/ pulses into edible form. Pulses are mostly consumed whole or split, apart from desi chickpea which is usually consumed in the form of flour/besan and has growing demand.



#### **Unit: Thousand Tonnes**

	Producti	on of Pulse	es during	2013-14 to	o 2015-16	
Pulses/Year	2013-14	Share in Total Production (%)	2014-15	% Share in Total production	2015-16*	% Share in Total production
Tur	3170.00	16.02	2810.00	16.38	2460.00	14.94
Gram	9530.00	48.17	7330.00	42.74	7170.00	43.53
Moong	1610.00	8.13	1500.00	8.74	1600.00	9.72
Urad	1700.00	8.60	1960.00	11.42	2200.00	13.35
Other	3780.00	19.11	3550.00	26.69	3040.00	18.45
Pulses						
Total Pulses	19780.00		17150.00		16470.00	

Source: Directorate of Economics and Statistics (DES) \*: Based on 4<sup>th</sup> Advance Estimates for 2015-16.



#### India's Export of Major Pulses

HS Code	Pulses/Year	2014-15	Share in Total Pulses Export (%)	2015-16	Share in Total Pulses Export (%)	2016-17 (Apr-Jul)	Share in Total Pulses Export (%)
07131000	Peas (Pisum Sativum)	3.91	1.76	6.44	2.52	3.40	5.43
07132000	Chickpeas	190.23	85.64	216.93	84.87	43.20	68.94
	(Garbanzos)						
07133100	Moong/Urad	4.25	1.91	6.39	2.5	2.44	3.89
07134000	Lentils (Mosur)	7.98	3.59	11.77	4.60	7.63	12.17
07136000	Pigeon Peas (Tur)	1.22	0.55	4.02	1.57	4.66	7.44
Total Puls	es	222.14		255.60		62.66	

Source: Department of Commerce



#### India's Trade Destination of Major Pulses for 2015-16

HS Code	Pulses	Top 5 Export Destinations	Top 5 Import Sources
07131000	Peas (Pisum Sativum)	Shri Lanka DSR (81.07%), Nepal (12.56%), Ukrain (4.28%), USA (1.63%), Bangladesh PR (0.42%)	Canada (60.97%), Russia (14.82%), USA (6.96%), France (5.36%), Luthuania (4.15%)
07132000	Chickpeas (Garbanzos)	Pakistan (35.60%), Algeria (15.17%), Turkey (8.58%), Sri Lanka (8.07%), U Arab EMTS (4.97%)	Australia (74.40%), Russia (16.49%), Tanzania (2.79%), Myanmar (0.92%), USA (0.74%)
07133100	Moong/Urad	USA (39.96%), Sri Lanka (13.05%), UK (9.86%), Australia (7.77%), Malaysia (7.63%)	Myanmar (70.37%), Kenya (7.43%), Australia (6.32%), Tanzania (3.15%), Uzbekistan (2.60%)
07134000	Lentils (Masur)	Sri      Lanka      DSR      (43.39%),        Bangladesh (18.11%), U      Arab EMTS      (8.35%), Egypt A RP (3.98%), USA      (3.67%)	Canada (89.58%), USA (7.47%), Australia (2.88%), Turkey (0.03%), Mozambique (0.03%)
07136000	Pigeon Peas (Tur)	USA (40.79%), U Arab EMTS (18.28%), Canada (11.28%), UK (10.75%), Singapore (5.11%),	Myanmar (46.35%), Tanzania (18.71%), Mozambique (15.36%), Malawi (12.56%), Sudan (3.36%)

Source: Department of Commerce



India is the biggest importer and consumer of pulses and India government has initiated various to ensure that pulses output by the nation remain robust. Technology upgraded, highly versatile and energy efficient dal mills are very profitable venture to start with substantial capital investment. Due to variety of applications the demand for pulses is growing at very fast rate.



## Few Indian Major Players are as under

- Asian Health & Nutri Foods Ltd.
- BGHExim Pvt. Ltd.
- Bafna Agro Inds. Ltd.
- Edible Products (India) Ltd.
- Emmsons International Ltd.
- Navjivan Roller Flour & Pulse Mills Pvt. Ltd.
- Olam Exports (India) Ltd.



- Poona Dal & Oil Inds. Ltd.
- Poonam Rasayan Ltd.
- Ruchi Soya Inds. Ltd.
- Shakti Bhog Snacks Ltd.
- State Trading Corpn. Of India Ltd.
- Tamil Nadu Civil Supplies Corpn. Ltd.



COST C	OF PROJEC	Т	MEANS OF FINANCE				
Particulars	Existing	Proposed	Total	Particulars	Existing	Proposed	Total
Land & Site Development Exp.	0.00	15.00	15.00	Capital	0.00	58.94	58.94
Buildings	0.00	70.40	70.40	Share Premium	0.00	0.00	0.00
Plant & Machineries	0.00	69.90		Other Type Share Capital	0.00	0.00	0.00
Motor Vehicles	0.00	8.00	8.00	Reserves & Surplus	0.00	0.00	0.00
Office Automation Equipments	0.00	32.00	32.00	Cash Subsidy	0.00	0.00	0.00
Technical Knowhow Fees & Exp.	0.00	10.00	10.00	Internal Cash Accruals	0.00	0.00	0.00
Franchise & Other Deposits	0.00	0.00		Long/Medium Term Borrowings	0.00	176.83	176.83
Preliminary& Pre-operative Exp	0.00	3.00	3.00	Debentures / Bonds	0.00	0.00	0.00
Provision for Contingencies	0.00	7.00		Unsecured Loans/Deposits	0.00	0.00	0.00
Margin Money - Working Capital	0.00	20.47	20.47				
TOTAL	0.00	235.77	235.77	TOTAL	0.00	235.77	235.77



Yea	Annualised		Book Value	Debt	Dividen d	Retained Earnings		Payout	Probabl e Market Price	P/E Ratio	Yield Price/ Book Value
	EPS	Per S CEPS Per Share F		Per S	hare			No.of Times			
	Rs	Rs	Rs	Rs	Rs	%	Rs	%	Rs		%
1-2	4.53	8.65	14.53	24.00	0.00	100.00	4.53	0.00	4.53	1.00	0.00
2-3	7.45	11.05	21.98	18.00	0.00	100.00	7.45	0.00	7.45	1.00	0.00
3-4	10.31	13.48	32.29	12.00	0.00	100.00	10.31	0.00	10.31	1.00	0.00
4 5	13.07	15.86	45.36	6.00	0.00	100.00	13.07	0.00	13.07	1.00	0.00
5	15.70	18.16	61.07	0.00	0.00	100.00	15.70	0.00	15.70	1.00	0.00



Yea r	D. S. C. R.			-	Equity as- Equity	Net Wort	n on		Profitc	ıbility R	atio		Assets Turnov er Ratio	
		Cumul ative	Over all					GPM	PBT	PAT	Net Contri butio n			
				•	ber of	~	~	~	~	~		~		
1	(Num	ber of ti	mes)	fim	ies)	%	%	%	%	%		%		
Initi al				3.00	3.00									
1-								10.57			226.0			
2	1.28	1.28		1.65	1.65	2.89		%	4.50%	3.20%			2.57	1.01
2-3	1.59	1.43		0.82	0.82	1.77		12.01 %	6.83%	1 50%	259.2		2.78	1.19
2-5	1.07	1.40		0.02	0.02	1.//		12.98	0.0076	4.5070	296.2			1.17
3-4	1.95	1.59	1.94	0.37	0.37	1.11		%	8.50%	5.46%			2.83	1.43
								13.63			333.1	26.59		
4-5	2.37	1.76		0.13	0.13	0.72		%	9.67%	6.15%			2.76	1.69
								14.06			370.0			
5-6	2.89	1.94		0.00	0.00	0.48		%	10.51%	6.65%	9	%	2.63	2.38



BEP	
BEP - Maximum Utilisation Year	5
Cash BEP (% of Installed Capacity)	56.36%
Total BEP (% of Installed Capacity)	60.27%
IRR, PAYBACK and FACR	
Internal Rate of Return ( In %age )	25.45%
Payback Period of the Project is (In Years)	2 Years 4 Months
Fixed Assets Coverage Ratio ( No. of times )	11.413



Niir Project Consultancy Services (NPCS) can provide Detailed Project Report on Dall Mill

# See more https://goo.gl/9Yj2w3 https://goo.gl/voMuTu https://goo.gl/fpXOym



### Major Queries/Questions Answered in the Report?

1. What is Dall Mill industry?

2. How has the Dall Mill industry performed so far and how will it perform in the coming years ?

3. What is the Project Feasibility of a Dall Mill Plant ?

4. What are the requirements of Working Capital for setting up a Dall Mill plant ?



5. What is the structure of the Dall Mill Business and who are the key/major players ?

- 6. What is the total project cost for setting up Dal Mill plant ?
- 7. What are the operating costs for setting up a Dall Mill plant ?
- 8. What are the machinery and equipment requirements for setting up a Dal Mill plant ?



9. Who are the Suppliers and Manufacturers of Plant & Machinery for setting up a Pulses Mill plant ?

10. What are the requirements of raw material for setting up a Dall Mill plant ?

11. Who are the Suppliers and Manufacturers of Raw materials for setting up a Dall Mill plant ?

12. What is the Manufacturing Process and Formulations of a Pulses Mill plant ?



13. What is the total size of land required for setting up a Dall Mill plant?

14. What will be the income and expenditures for a Dall Mill plant ?

15. What are the Projected Balance Sheets of a Dal Mill plant ?

16. What are the requirement of utilities and overheads for setting up a Dall Mill plant?

17. What is the Built up Area Requirement and cost for setting up a Dal Mill Business?



18. What are the Personnel (Manpower) Requirements for setting up a Dall Mill Business?

19. What are Statistics of Import & Export for Pulses Mill ?

20. What is the time required to break-even?

21.What is the Break-Even Analysis of a Dall Mill plant?

22.What are the Project financials of a Pulses Mill plant?



# 23. What are the Profitability Ratios of a Pulses Mill plant?

- 24. What is the Sensitivity Analysis-Price/Volume of a Dall Mill plant?
- 25. What are the Projected Pay-Back Period and IRR of a Dall Mill plant?
- 26. What is the Process Flow Sheet Diagram of a Dall Mill project?



# 27. What are the Market Opportunities for setting up a Dall Mill plant?

28. What is the Market Study and Assessment for setting up a Dall Mill plant?

29. What is the Plant Layout for setting up a Dall Mill Business?



# Table of Contentsof theProject Report



#### 1. DISTRICT PROFILE & GEOTECHNICAL SITE CHARACTERIZATION

- 1.1. GEOGRAPHY
- 1.2. CLIMATE
- 1.3. MAP
- 1.4. CULTURE
- 1.5. TRANSPORTATION
- 1.6. ECONOMY
- 2. INTRODUCTION
- 3. USES AND APPLICATIONS
- **3.1. NUTRITIVE VALUE OF PULSES**



#### **4. PROPERTIES**

- 4.1. LENTIL
- 4.2. COMPOSITION AND NUTRITIONAL PROFILE
- 4.3. SELECTED QUALITY CHARACTERISTICS AND FOOD PRODUCT APPLICATIONS OF LENTILS
- 4.4. CHICK PEA
- 4.5. NUTRITIONAL AND CHEMICAL COMPOSITION
- 4.6. COMPOSITION OF RAW CHICKPEAS AND PROCESSED PRODUCTS
- 4.7. AMINO ACID PROFILE OF SELECTED PULSES, RAW WHOLE SEEDS
- 5. B.I.S. SPECIFICATION

5.1. IS: 2814-1978 METHOD FOR SAMPLING OF SMALLER SIZE FOOD GRAINS (FIRST REVISION)



5.2. IS: 5315-1978 METHODS OF SAMPLING FOR MILLED CEREALS AND PULSES PRODUCTS (FIRST REVISION) 5.3. IS: 10768-1984 METHODS OF TEST FOR QUALITY CHARACTERISTICS OF PULSES

#### **6. MARKET SURVEY**

- 6.1. **PRODUCTION TREND**
- 6.2. AREA PRODUCTION AND YIELD OF TOTAL PULSES IN INDIA
- 6.3. TREND IN AREA, YIELD, AND PRODUCTION OF PULSES
- 6.4. CONCLUSION

#### 7. FINANCIALS & COMPARISON OF MAJOR INDIAN PLAYERS/COMPANIES



- 7.1. ABOUT FINANCIAL STATEMENTS OF CMIE DATABASE
- 7.2. **PROFITS & APPROPRIATIONS**
- 7.3. TOTAL LIABILITIES
- 7.4. TOTAL ASSETS
- 7.5. NET CASH FLOW FROM OPERATING ACTIVITIES
- 7.6. **SECTION I**
- 7.6.1. Name of Company with Contact Details
- 7.6.2. Name of Director(S)
- 7.6.3. Plant Capacity
- 7.6.4. Location of Plant
- 7.6.5. Name of Raw Material(S) Consumed With Quantity & Cost
- 7.7. SECTION II
- 7.7.1. Assets
- 7.7.2. Cash Flow
- 7.7.3. Cost as % Ge of Sales
- 7.7.4. Forex Transaction
- 7.7.5. Growth in Assets & Liabilities



7.7.6.	Growth in Income & Expenditure
--------	--------------------------------

- 7.7.7. Income & Expenditure
- 7.7.8. Liabilities
- 7.7.9. Liquidity Ratios

**Profitability Ratio** 

**Profits** 

**Return Ratios** 

Structure of Assets & Liabilities (%)

**Working Capital & Turnover Ratios** 

#### 8. EXPORT & IMPORT STATISTICS DATA OF INDIA

- 8.1. EXPORT STATISTICS DATA FOR CHANA DAL
- 8.2. IMPORT STATISTICS DATA FOR CHANA DAL
- 8.3. EXPORT STATISTICS DATA FOR LENTIL
- 8.4. IMPORT STATISTICS DATA FOR LENTIL



- 9. PRESENT MANUFACTURERS
- 10. PERCENTAGE YIELD OF DALL BY DEHULLING /SPLITTING
- **11. MANUFACTURING PROCESS**



# **Project Financials**

•	Assumptions for Profitability workings	1
•	Plant Economics	2
•	Production Schedule	3
•	Land & Building	4
	Factory Land & Building Site Development Expenses	

**Project at a Glance** 



Annexure

•	Plant & Machinery5
	Indigenous Machineries
	Other Machineries (Miscellaneous, Laboratory etc.)

•	Other Fixed Assets
•	Provision of Contingencies Working Capital Requirement Per Month
	Raw Material Packing Material Lab & ETP Chemical Cost Consumable Store



•	Overheads Required Per Month and Per Annum
•	Salary and Wages9
•	Turnover Per Annum10
•	Share Capital11
	Equity Capital Preference Share Capital



- Annexure 1 :: Cost of Project and Means of Finance
- Annexure 2 :: Profitability and Net Cash Accruals
- Revenue/Income/Realisation
- Expenses/Cost of Products/Services/Items
- Gross Profit
- Financial Charges
- Total Cost of Sales
- Net Profit After Taxes
- Net Cash Accruals



• Annexure 3 :: Assessment of Working Capital requirements

- Current Assets
- Gross Working Capital
- Current Liabilities
- Net Working Capital
- Working Note for Calculation of Work-inprocess
- Annexure 4 :: Sources and Disposition of Funds



#### • Annexure 5 :: Projected Balance Sheets

- ROI (Average of Fixed Assets)
- RONW (Average of Share Capital)
- ROI (Average of Total Assets)
- Annexure 6 :: Profitability Ratios
- **D.S.C.R**
- Earnings Per Share (EPS)
- Debt Equity Ratio



• Annexure 7 :: Break-Even Analysis

- Variable Cost & Expenses
- Semi-Variable/Semi-Fixed Expenses
- Profit Volume Ratio (PVR)
- Fixed Expenses / Cost
- **B.E.P**



#### • Annexure 8 to 11 :: Sensitivity Analysis-Price/Volume

- Resultant N.P.B.T
- Resultant D.S.C.R
- Resultant PV Ratio
- Resultant DER
- Resultant ROI
- Resultant BEP



- Annexure 12 :: Shareholding Pattern and Stake Status
- Equity Capital
- Preference Share Capital
- Annexure 13 :: Quantitative Details-Output/Sales/Stocks
- Determined Capacity P.A of Products/Services
- Achievable Efficiency/Yield % of Products/Services/Items
- Net Usable Load/Capacity of Products/Services/Items
- Expected Sales/ Revenue/ Income of Products/ Services/ Items



- Annexure 14 :: Product wise Domestic Sales
  Realisation
- Annexure 15 :: Total Raw Material Cost
- Annexure 16 :: Raw Material Cost per unit
- Annexure 17 ::
- Annexure 18 :: Consumables, Store etc.
- Annexure 19 :: Packing Material Cost
- Annexure 20 :: Packing Material Cost Per Unit



**Total Lab & ETP Chemical Cost** 

**Employees Expenses** Annexure 21 ::

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- Annexure 22 •••
- Annexure 23
- Annexure 24 ::
- Annexure 25
- Annexure 26
- Annexure 27
- Annexure 28

- - **Fuel Expenses**
  - **Power/Electricity Expenses** ::
  - **Royalty & Other Charges** 
    - **Repairs & Maintenance Expenses** 
      - **Other Manufacturing Expenses**
      - **Administration Expenses**
  - **Selling Expenses** ::



- Annexure 29 :: Depreciation Charges as per Books (Total)
- Annexure 30 :: Depreciation Charges as per Books (P & M)
- Annexure 31 :: Depreciation Charges as per IT Act WDV (Total)
- Annexure 32 :: Depreciation Charges as per IT Act WDV (P & M)
- Annexure 33 :: Interest and Repayment Term Loans
- Annexure 34 :: Tax on Profits
- Annexure 35 :: Projected Pay-Back Period and IRR



## **Reasons for buying our report:**

• This report helps you to identify a profitable project for investing or diversifying into by throwing light to crucial areas like industry size, market potential of the product and reasons for investing in the product

- This report provides vital information on the product like it's characteristics and segmentation
- This report helps you market and place the product correctly by identifying the target customer group of the product



- This report helps you understand the viability of the project by disclosing details like machinery required, project costs and snapshot of other project financials
- The report provides a glimpse of government regulations applicable on the industry
- The report provides forecasts of key parameters which helps to anticipate the industry performance and make sound business decisions



# **Our Approach:**

- Our research reports broadly cover Indian markets, present analysis, outlook and forecast for a period of five years.
- The market forecasts are developed on the basis of secondary research and are cross-validated through interactions with the industry players
- We use reliable sources of information and databases. And information from such sources is processed by us and included in the report



#### **Scope of the Report**

The report titled "Market Survey cum Detailed Techno Economic Feasibility Report on Dall Mill": provides an insight into the Dall Mill market in India with focus on uses and applications, Manufacturing Process, Process Flow Sheets, Plant Layout and **Project Financials of Dall Mill project. The report assesses the** market sizing and growth of the Indian Pulses Industry. While expanding a current business or while venturing into new business, entrepreneurs are often faced with the dilemma of zeroing in on a suitable product/line. And before diversifying/venturing into any product, they wish to study the following aspects of the identified product:



- Good Present/Future Demand
- Export-Import Market Potential
- Raw Material & Manpower Availability
- Project Costs and Payback Period

We at NPCS, through our reliable expertise in the project consultancy and market research field, have demystified the situation by putting forward the emerging business opportunity in the Dall Mill sector in India along with its business prospects. Through this report we have identified Dall Mill project as a lucrative investment avenue.



Niir Project Consultancy Services (NPCS) can provide Detailed Project Report on Dall Mill

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**Niir Project Consultancy Services** 106-E, Kamla Nagar, Opp. Spark Mall, New Delhi-110007, India. Email: <u>npcs.ei@gmail.com</u>, <u>info@entrepreneurindia.co</u> Tel: +91-11-23843955, 23845654, 23845886, 8800733955 Mobile: +91-9811043595 Fax: +91-11-23841561 Website : www.entrepreneurindia.co, www.niir.org Take a look at NIIR PROJECT CONSULTANCY SERVICES on **#StreetView** https://goo.gl/VstWkd





# An ISO 9001:2008 Company



## Who are we?

- One of the leading reliable names in industrial world for providing the most comprehensive technical consulting services
- We adopt a systematic approach to provide the strong fundamental support needed for the effective delivery of services to our Clients' in India & abroad



We at NPCS want to grow with you by providing solutions scale to suit your new operations and help you reduce risk and give a high return on application investments. We have successfully achieved top-notch quality standards with a high level of customer appreciation resulting in long lasting relation and large amount of referral work through technological breakthrough and innovative concepts. A large number of our Indian, Overseas and NRI Clients have appreciated our expertise for excellence which speaks volumes about our commitment and dedication to every client's success.



We bring deep, functional expertise, but are known for our holistic perspective: we capture value across boundaries and between the silos of any organization. We have proven a multiplier effect from optimizing the sum of the parts, not just the individual pieces. We actively encourage a culture of innovation, which facilitates the development of new technologies and ensures a high quality product.



#### What do we offer?

- Project Identification
- Detailed Project Reports/Pre-feasibility Reports
- Market Research Reports
- O Business Plan
- Technology Books and Directory
- Industry Trend
- Databases on CD-ROM
- Laboratory Testing Services
- Turnkey Project Consultancy/Solutions
- Entrepreneur India (An Industrial Monthly Journal)



#### How are we different ?

- We have two decades long experience in project consultancy and market research field
- We empower our customers with the prerequisite know-how to take sound business decisions
- We help catalyze business growth by providing distinctive and profound market analysis
- We serve a wide array of customers, from individual entrepreneurs to Corporations and Foreign Investors
- We use authentic & reliable sources to ensure business precision



# **Our Approach**

**Requirement collection** 

Thorough analysis of the project

Economic feasibility study of the Project

Market potential survey/research

**Report Compilation** 



# Who do we serve?

- Public-sector Companies
- Corporates
- Government Undertakings
- Individual Entrepreneurs
- $\circ$  NRI's
- Foreign Investors
- Non-profit Organizations, NBFC's
- Educational Institutions
- Embassies & Consulates
- Consultancies
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- Ayurvedic And Herbal Medicines, Herbal Cosmetics
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- O Adhesives, Industrial Adhesive, Sealants, Glues, Gum & Resin
- Activated Carbon & Activated Charcoal
- Aluminium And Aluminium Extrusion Profiles & Sections,
- Bio-fertilizers And Biotechnology
- Breakfast Snacks And Cereal Food
- Bicycle Tyres & Tubes, Bicycle Parts, Bicycle Assembling



- Bamboo And Cane Based Projects
- Building Materials And Construction Projects
- Biodegradable & Bioplastic Based Projects
- Chemicals (Organic And Inorganic)
- Confectionery, Bakery/Baking And Other Food
- Cereal Processing
- Coconut And Coconut Based Products
- Cold Storage For Fruits & Vegetables
- Coal & Coal Byproduct



- Copper & Copper Based Projects
- Dairy/Milk Processing
- O Disinfectants, Pesticides, Insecticides, Mosquito Repellents,
- Electrical, Electronic And Computer based Projects
- Essential Oils, Oils & Fats And Allied
- Engineering Goods
- Fibre Glass & Float Glass
- Fast Moving Consumer Goods
- Food, Bakery, Agro Processing



- Fruits & Vegetables Processing
- Ferro Alloys Based Projects
- Fertilizers & Biofertilizers
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- Livestock Farming Of Birds & Animals
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- Maize Processing(Wet Milling) & Maize Based Projects
- Medical Plastics, Disposables Plastic Syringe, Blood Bags
- Organic Farming, Neem Products Etc.



- Paints, Pigments, Varnish & Lacquer
- Paper And Paper Board, Paper Recycling Projects
- Printing Inks
- Packaging Based Projects
- Perfumes, Cosmetics And Flavours
- Power Generation Based Projects & Renewable Energy Based Projects
- Pharmaceuticals And Drugs
- Plantations, Farming And Cultivations
- Plastic Film, Plastic Waste And Plastic Compounds
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- Potato And Potato Based Projects
- Printing And Packaging
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- Rubber And Rubber Products
- Soaps And Detergents
- Stationary Products
- Spices And Snacks Food
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- Textile Auxiliary And Chemicals



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- Waste Management & Recycling
- Wood & Wood Products
- Water Industry(Packaged Drinking Water & Mineral Water)
- Wire & Cable



#### **Contact us**

**Niir Project Consultancy Services** 

106-E, Kamla Nagar, Opp. Spark Mall,

New Delhi-110007, India.

**Email:** <u>npcs.ei@gmail.com</u> , <u>info@entrepreneurindia.co</u>

Tel: +91-11-23843955, 23845654, 23845886, 8800733955

Mobile: +91-9811043595

Fax: +91-11-23841561

Website : <u>www.entrepreneurindia.co</u> , <u>www.niir.org</u>

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