

Indian Pharma Industry: An Investment Opportunity - Expected to Grow Over 15 percent per annum between 2015 and 2020

Pharmaceutical Unit (Tablet, Capsules & Syrup)

Manufacturing Plant, Detailed Project Report, Profile, Business Plan, Industry Trends, Market Research, Survey, Manufacturing Process, Machinery, Raw Materials, Feasibility Study, Investment Opportunities, Cost and Revenue, Plant Economics, Production Schedule, Working Capital Requirement, Plant Layout, Process Flow Sheet, Cost of Project, Projected Balance Sheets, Profitability Ratios, Break Even Analysis

Introduction

The Indian pharmaceuticals market is the third largest in terms of volume and thirteenth largest in terms of value. India is the largest provider of generic drugs globally with the Indian generics accounting for 20 per cent of global exports in terms of volume. India enjoys an important position in the global pharmaceuticals sector.



The Department of Pharmaceuticals has a Vision for the development of the Indian Pharmaceutical Industry. This Vision is –

“To make India the Largest Global Provider of Quality Medicines at Reasonable Prices.”

The Vision is to be achieved as per the following Mission:

- **Develop Human Resources for Pharmaceutical Industry and Drug Research and Development**

- **Promote Public-Private Partnership for development of pharmaceuticals Industry**
- **Promote Pharma Brand India through International Cooperation**
- **Promote environmentally sustainable development of Pharmaceutical Industry**
- **Enable availability, accessibility and affordability of drugs**

Pharmaceutical companies in India both Indian and foreign, manufacture bulk drugs in several therapeutic categories and the industry has facilities to manufacture various types of dosage namely capsule, tablets, injectable, orals, and liquids. The industry today can boast of producing the entire range of pharmaceutical formulations, i.e., medicines ready for consumption by patients and about 350 bulk drugs, i.e., chemicals having therapeutic value and used for production of pharmaceutical formulations.

According to the Federation of Indian Chambers of Commerce and Industry (FICCI), another apex industry association, there are some 6,000 firms engaged in the sector. In terms of revenue generation, there are 100 big companies (including subsidiaries of MNCs) each with sales of at least USD 650,000, 200 medium size companies with sales ranging between USD 210,400 and USD 650,000; and 5700 small companies with sales of less than USD 210,400.

Because many of these companies focus on producing similar generic or same drugs, the industry is characterized by fierce competition and high volumes, razor-thin profit margins, overcapacity, and declining prices.

The growth has been driven by many factors, such as legislative reforms, growth in contract manufacturing and outsourcing, value added foreign acquisitions and joint ventures and India's acumen and expertise in reverse engineering of patented drug molecules.

India has, in the meantime, been trying to comply with the World Trade Organization's Trade Related Intellectual Property Agreement (TRIPs) obligations.

The Indian pharma industry, which is expected to grow over 15 per cent per annum between 2015 and 2020, will outperform the global pharma industry, which is set to grow at an annual rate of 5 per cent between the same period!. The market is expected to grow to US\$ 55 billion by 2020.

Few Major Players are as follows

- A Tosh & Sons (India) Ltd.
- Aarti Industries Ltd.
- Agio Pharmaceuticals Ltd.
- Alintosch Pharmaceuticals Ltd.
- Anil Bioplus Ltd.
- Anil Starch Products Ltd.
- Astrix Laboratories Ltd.
- B A & Brothers (Eastern) Ltd.

- Caldern Pharmaceuticals Ltd.
- Expicor Pharma Pvt. Ltd.
- Fem Care Pharma Ltd.
- German Remedies Ltd.
- Hiran Orgochem Ltd.
- Kedia Chemicals Inds. Ltd.
- Kunshan Rotam Reddy Pharmaceutical Co.
Ltd.

- Larite Industries Ltd.
- Lyka Labs Ltd.
- Max Healthcare Institute Ltd.
- Midas Pharmasec Ltd.
- N G L Fine-Chem Ltd.
- Norris Medicines Ltd.
- Sanofi India Ltd.
- Sayaji Industries Ltd.
- Stellar Exports Ltd.

- Suyash Laboratories Ltd.
- United Breweries (Holdings) Ltd.
- Vellanova Pharmaceuticals Ltd.
- Vera Pharma Ltd.
- Vivo Bio Tech Ltd.
- Winmac Laboratories Ltd.
- Yogi Pharmacy Ltd.

Project at a Glance

COST OF PROJECT				MEANS OF FINANCE			
Particulars	Existing	Proposed	Total	Particulars	Existing	Proposed	Total
Land & Site Development Exp.	0.00	79.00	79.00	Capital	0.00	1585.53	1585.53
Buildings	0.00	70.60	70.60	Share Premium	0.00	0.00	0.00
Plant & Machineries	0.00	178.50	178.50	Other Type Share	0.00	0.00	0.00
Motor Vehicles	0.00	6.00	6.00	Capital	0.00	0.00	0.00
Office Automation Equipments	0.00	18.75	18.75	Reserves & Surplus	0.00	0.00	0.00
Technical Knowhow Fees & Exp.	0.00	20.00	20.00	Cash Subsidy	0.00	0.00	0.00
Franchise & Other Deposits	0.00	0.00	0.00	Internal Cash Accruals	0.00	0.00	0.00
Preliminary & Pre-operative Exp	0.00	2.00	2.00	Long/Medium Term Borrowings	0.00	4756.60	4756.60
Provision for Contingencies	0.00	16.00	16.00	Debentures / Bonds	0.00	0.00	0.00
Margin Money - Working Capital	0.00	5951.29	5951.29	Unsecured Loans/Deposits	0.00	0.00	0.00
TOTAL	0.00	6342.14	6342.14	TOTAL	0.00	6342.14	6342.14

Project at a Glance

Year	Annualised		Book Value	Debt	Dividend	Retained Earnings		Payout	Probable Market Price	P/E Ratio	Yield	Price/ Book Value
	EPS	CEPS	Per Share		Per Share	Per Share				No.of Times		
	Rs	Rs	Rs	Rs	Rs	%	Rs	%	Rs			%
1-2	7.28	7.53	17.28	24.00	0.00	100.00	7.28	0.00	7.28	1.00		0.00
2-3	9.35	9.58	26.63	18.00	0.00	100.00	9.35	0.00	9.35	1.00		0.00
3-4	11.44	11.63	38.07	12.00	0.00	100.00	11.44	0.00	11.44	1.00		0.00
4-5	13.52	13.69	51.59	6.00	0.00	100.00	13.52	0.00	13.52	1.00		0.00
5-6	15.59	15.74	67.18	0.00	0.00	100.00	15.59	0.00	15.59	1.00		0.00

Project at a Glance

Year	D. S. C. R.			Debt / - Deposit s Debt	Equity as- Equity	Total Net Worth	Return on Net Worth	Profitability Ratio					Assets Turnov er Ratio	Curren t Ratio
	Individ ual	Cumulati ve	Overall					GPM	PBT	PAT	Net Contrib ution	P/V Ratio		
	(Number of times)			(Number of times)		%	%	%	%	%		%		
Initial				3.00	3.00									
1-2	1.16	1.16		1.39	1.39	5.59		48.34%	21.72%	13.82%	20982.71	251.37%	0.46	1.42
2-3	1.42	1.28		0.68	0.68	3.86		48.57%	24.01%	15.23%	7734.68	79.42%	0.48	1.40
3-4	1.71	1.42	1.71	0.32	0.32	2.86		48.72%	25.73%	16.29%	8440.94	75.84%	0.48	1.41
4-5	2.07	1.56		0.12	0.12	2.23		48.83%	27.05%	17.12%	9147.20	73.05%	0.47	1.43
5-6	2.51	1.71		0.00	0.00	1.80		48.90%	28.09%	17.77%	9853.46	70.82%	0.47	1.54

Project at a Glance

BEP

BEP - Maximum Utilisation Year 5

Cash BEP (% of Installed Capacity) 31.77%

Total BEP (% of Installed Capacity) 32.01%

IRR, PAYBACK and FACR

Internal Rate of Return .. (In %age) 31.38%

Payback Period of the Project is (In Years) 2 Years 5 Months

Fixed Assets Coverage Ratio (No. of times) 59.193

Niir Project Consultancy Services (NPCS)
can provide Detailed Project Report on
Pharmaceutical Unit
(Tablet, Capsules & Syrup)

See more

<https://goo.gl/yvJ4MC>

<https://goo.gl/iCteYS>

<https://goo.gl/t3xHgb>

Major Queries/Questions Answered in the Report?

- 1. What is Pharmaceutical Unit?**
- 2. How has Pharmaceutical Unit (Tablet, Capsules & Syrup) the performed so far and how will it perform in the coming years ?**
- 3. What is the Project Feasibility of a Pharmaceutical Unit (Tablet, Capsules & Syrup) ?**
- 4. What are the requirements of Working Capital for setting up a Pharmaceutical Unit (Tablet, Capsules & Syrup) ?**

- 9. Who are the Suppliers and Manufacturers of Plant & Machinery for setting up a Pharmaceutical Unit (Tablet, Capsules & Syrup) ?**
- 10. What are the requirements of raw material for setting up a Pharmaceutical Unit (Tablet, Capsules & Syrup) ?**
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- 14. What will be the income and expenditures for a Pharmaceutical Unit (Tablet, Capsules & Syrup) ?**
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Reasons for buying our report:

- **This report helps you to identify a profitable project for investing or diversifying into by throwing light to crucial areas like industry size, market potential of the product and reasons for investing in the project**
- **This report provides vital information on the product like it's characteristics and segmentation**
- **This report helps you market and place the product correctly by identifying the target customer group of the product**

- **This report helps you understand the viability of the project by disclosing details like machinery required, project costs and snapshot of other project financials**
- **The report provides a glimpse of government regulations applicable on the industry**
- **The report provides forecasts of key parameters which helps to anticipate the industry performance and make sound business decisions**

Our Approach:

- **Our research reports broadly cover Indian markets, present analysis, outlook and forecast for a period of five years.**
- **The market forecasts are developed on the basis of secondary research and are cross-validated through interactions with the industry players**
- **We use reliable sources of information and databases. And information from such sources is processed by us and included in the report**

Scope of the Report

The report titled “Market Survey cum Detailed Techno Economic Feasibility Report on Pharmaceutical Unit (*Tablet, Capsules & Syrup*)” provides an insight into the Pharmaceutical Unit market in India with focus on uses and applications, Manufacturing Process, Process Flow Sheets, Plant Layout and Project Financials of Pharmaceutical Unit (*Tablet, Capsules & Syrup*) project. The report assesses the market sizing and growth of the Indian Pharmaceutical Unit Industry. While expanding a current business or while venturing into new business, entrepreneurs are often faced with the dilemma of zeroing in on a suitable product/line. And before diversifying/venturing into any product, they wish to study the following aspects of the identified product:

- **Good Present/Future Demand**
- **Export-Import Market Potential**
- **Raw Material & Manpower Availability**
- **Project Costs and Payback Period**

We at NPCS, through our reliable expertise in the project consultancy and market research field, have demystified the situation by putting forward the emerging business opportunity in the Pharmaceutical Unit (Tablet, Capsules & Syrup) sector in India along with its business prospects. Through this report we have identified Pharmaceutical Unit (Tablet, Capsules & Syrup) project as a lucrative investment avenue.

Niir Project Consultancy Services (NPCS)
can provide Detailed Project Report on
Pharmaceutical Unit
(Tablet, Capsules & Syrup)

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- *One of the leading reliable names in industrial world for providing the most comprehensive technical consulting services*
- *We adopt a systematic approach to provide the strong fundamental support needed for the effective delivery of services to our Clients' in India & abroad*

We at NPCS want to grow with you by providing solutions scale to suit your new operations and help you reduce risk and give a high return on application investments. We have successfully achieved top-notch quality standards with a high level of customer appreciation resulting in long lasting relation and large amount of referral work through technological breakthrough and innovative concepts. A large number of our Indian, Overseas and NRI Clients have appreciated our expertise for excellence which speaks volumes about our commitment and dedication to every client's success.



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What do we offer?

- *Project Identification*
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- *Industry Trend*
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- *Entrepreneur India (An Industrial Monthly Journal)*

How are we different ?

- *We have two decades long experience in project consultancy and market research field*
- *We empower our customers with the prerequisite know-how to take sound business decisions*
- *We help catalyze business growth by providing distinctive and profound market analysis*
- *We serve a wide array of customers , from individual entrepreneurs to Corporations and Foreign Investors*
- *We use authentic & reliable sources to ensure business precision*

Our Approach

Requirement collection

Thorough analysis of the project

Economic feasibility study of the Project

Market potential survey/research

Report Compilation

Who do we serve?

- *Public-sector Companies*
- *Corporates*
- *Government Undertakings*
- *Individual Entrepreneurs*
- *NRI's*
- *Foreign Investors*
- *Non-profit Organizations, NBFC's*
- *Educational Institutions*
- *Embassies & Consulates*
- *Consultancies*
- *Industry / trade associations*

Sectors We Cover

- *Ayurvedic And Herbal Medicines, Herbal Cosmetics*
- *Alcoholic And Non Alcoholic Beverages, Drinks*
- *Adhesives, Industrial Adhesive, Sealants, Glues, Gum & Resin*
- *Activated Carbon & Activated Charcoal*
- *Aluminium And Aluminium Extrusion Profiles & Sections,*
- *Bio-fertilizers And Biotechnology*
- *Breakfast Snacks And Cereal Food*
- *Bicycle Tyres & Tubes, Bicycle Parts, Bicycle Assembling*

- *Bamboo And Cane Based Projects*
- *Building Materials And Construction Projects*
- *Biodegradable & Bioplastic Based Projects*
- *Chemicals (Organic And Inorganic)*
- *Confectionery, Bakery/Baking And Other Food*
- *Cereal Processing*
- *Coconut And Coconut Based Products*
- *Cold Storage For Fruits & Vegetables*
- *Coal & Coal Byproduct*

- *Copper & Copper Based Projects*
- *Dairy/Milk Processing*
- *Disinfectants, Pesticides, Insecticides, Mosquito Repellents,*
- *Electrical, Electronic And Computer based Projects*
- *Essential Oils, Oils & Fats And Allied*
- *Engineering Goods*
- *Fibre Glass & Float Glass*
- *Fast Moving Consumer Goods*
- *Food, Bakery, Agro Processing*

- *Fruits & Vegetables Processing*
- *Ferro Alloys Based Projects*
- *Fertilizers & Biofertilizers*
- *Ginger & Ginger Based Projects*
- *Herbs And Medicinal Cultivation And Jatropha (Biofuel)*
- *Hotel & Hospitality Projects*
- *Hospital Based Projects*
- *Herbal Based Projects*
- *Inks, Stationery And Export Industries*

- *Infrastructure Projects*
- *Jute & Jute Based Products*
- *Leather And Leather Based Projects*
- *Leisure & Entertainment Based Projects*
- *Livestock Farming Of Birds & Animals*
- *Minerals And Minerals*
- *Maize Processing(Wet Milling) & Maize Based Projects*
- *Medical Plastics, Disposables Plastic Syringe, Blood Bags*
- *Organic Farming, Neem Products Etc.*



- *Paints, Pigments, Varnish & Lacquer*
- *Paper And Paper Board, Paper Recycling Projects*
- *Printing Inks*
- *Packaging Based Projects*
- *Perfumes, Cosmetics And Flavours*
- *Power Generation Based Projects & Renewable Energy Based Projects*
- *Pharmaceuticals And Drugs*
- *Plantations, Farming And Cultivations*
- *Plastic Film, Plastic Waste And Plastic Compounds*
- *Plastic, PVC, PET, HDPE, LDPE Etc.*

- *Potato And Potato Based Projects*
- *Printing And Packaging*
- *Real Estate, Leisure And Hospitality*
- *Rubber And Rubber Products*
- *Soaps And Detergents*
- *Stationary Products*
- *Spices And Snacks Food*
- *Steel & Steel Products*
- *Textile Auxiliary And Chemicals*

- *Township & Residential Complex*
- *Textiles And Readymade Garments*
- *Waste Management & Recycling*
- *Wood & Wood Products*
- *Water Industry(Packaged Drinking Water & Mineral Water)*
- *Wire & Cable*

Contact us

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