Dall Mill
Annual Consumption will Reach 24 Million Tonnes by 2020
Dal, Dhal Mill, Dried pulse, Peas (Pisum Sativum), Chickpeas (Garbanzos), Moong, Urad, Lentils (Masur), Pigeon Peas (Tur), Dal Milling Industry, Pulses Processing Unit, Split and Whole Pulses
The dal milling industry in India is one of the major agro processing industries in the country. From an annual production of 14.5 million tonnes of pulse in the country, 75% of these pulses are processed by dal mills. To minimize these losses, the dal milling industry can maximize the use of improved dal mills. These new and improved dal mills are highly versatile, technology savvy & energy efficient than the traditional dal mills.
India is the largest producer of pulses around 14.5 million tones annually. Pulses commonly known as dal in India are an important component of both the vegetarian as well as the nonvegetarian diet in India. Pulses constitute one of the main sources of protein in the Indian diet. There are different varieties of pulses namely Chana, Mung, Masur, Urad and Tuvar dal. The important part of pulses play as a source of dietary protein, energy,
minerals and vitamins for the redominantly vegetarian population of India, needs no reiteration and nutritionists regards pulses as an essential means to correct malnutrition. The creation of a dal mill and surrounding procurement & marketing capabilities would allow farmers to engage in value addition and thereby receive more equitable returns for their hard work. More than 1,000 beneficiaries could participate in the venture and stand to see a 15-50% improvement in incomes.
In India most of the pulses are consumed in dehusked and split form. Thus processing of pulses assumes a lot of importance. Pulses processing industry helps in processing the raw grain legumes/ pulses into edible form. Pulses are mostly consumed whole or split, apart from desi chickpea which is usually consumed in the form of flour/besan and has growing demand.
<table>
<thead>
<tr>
<th>Pulses/Year</th>
<th>2013-14</th>
<th>Share in Total Production (%)</th>
<th>2014-15</th>
<th>% Share in Total production</th>
<th>2015-16*</th>
<th>% Share in Total production</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tur</td>
<td>3170.00</td>
<td>16.02</td>
<td>2810.00</td>
<td>16.38</td>
<td>2460.00</td>
<td>14.94</td>
</tr>
<tr>
<td>Gram</td>
<td>9530.00</td>
<td>48.17</td>
<td>7330.00</td>
<td>42.74</td>
<td>7170.00</td>
<td>43.53</td>
</tr>
<tr>
<td>Moong</td>
<td>1610.00</td>
<td>8.13</td>
<td>1500.00</td>
<td>8.74</td>
<td>1600.00</td>
<td>9.72</td>
</tr>
<tr>
<td>Urad</td>
<td>1700.00</td>
<td>8.60</td>
<td>1960.00</td>
<td>11.42</td>
<td>2200.00</td>
<td>13.35</td>
</tr>
<tr>
<td>Other Pulses</td>
<td>3780.00</td>
<td>19.11</td>
<td>3550.00</td>
<td>26.69</td>
<td>3040.00</td>
<td>18.45</td>
</tr>
<tr>
<td>Total Pulses</td>
<td>19780.00</td>
<td></td>
<td>17150.00</td>
<td></td>
<td>16470.00</td>
<td></td>
</tr>
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</table>

Source: Directorate of Economics and Statistics (DES)  *
*: Based on 4th Advance Estimates for 2015-16.
## India’s Export of Major Pulses

<table>
<thead>
<tr>
<th>HS Code</th>
<th>Pulses/Year</th>
<th>2014-15</th>
<th>Share in Total Pulses Export (%)</th>
<th>2015-16</th>
<th>Share in Total Pulses Export (%)</th>
<th>2016-17 (Apr-Jul)</th>
<th>Share in Total Pulses Export (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>07131000</td>
<td>Peas (Pisum Sativum)</td>
<td>3.91</td>
<td>1.76</td>
<td>6.44</td>
<td>2.52</td>
<td>3.40</td>
<td>5.43</td>
</tr>
<tr>
<td>07132000</td>
<td>Chickpeas (Garbanzos)</td>
<td>190.23</td>
<td>85.64</td>
<td>216.93</td>
<td>84.87</td>
<td>43.20</td>
<td>68.94</td>
</tr>
<tr>
<td>07133100</td>
<td>Moong/Urad</td>
<td>4.25</td>
<td>1.91</td>
<td>6.39</td>
<td>2.5</td>
<td>2.44</td>
<td>3.89</td>
</tr>
<tr>
<td>07134000</td>
<td>Lentils (Mosur)</td>
<td>7.98</td>
<td>3.59</td>
<td>11.77</td>
<td>4.60</td>
<td>7.63</td>
<td>12.17</td>
</tr>
<tr>
<td>07136000</td>
<td>Pigeon Peas (Tur)</td>
<td>1.22</td>
<td>0.55</td>
<td>4.02</td>
<td>1.57</td>
<td>4.66</td>
<td>7.44</td>
</tr>
<tr>
<td><strong>Total Pulses</strong></td>
<td></td>
<td><strong>222.14</strong></td>
<td></td>
<td><strong>255.60</strong></td>
<td></td>
<td><strong>62.66</strong></td>
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</tbody>
</table>

Source: Department of Commerce
## India’s Trade Destination of Major Pulses for 2015-16

<table>
<thead>
<tr>
<th>HS Code</th>
<th>Pulses</th>
<th>Top 5 Export Destinations</th>
<th>Top 5 Import Sources</th>
</tr>
</thead>
<tbody>
<tr>
<td>07131000</td>
<td>Peas (Pisum Sativum)</td>
<td>Shri Lanka DSR (81.07%), Nepal (12.56%), Ukrain (4.28%), USA (1.63%), Bangladesh PR (0.42%)</td>
<td>Canada (60.97%), Russia (14.82%), USA (6.96%), France (5.36%), Luthuania (4.15%)</td>
</tr>
<tr>
<td>07132000</td>
<td>Chickpeas (Garbanzos)</td>
<td>Pakistan (35.60%), Algeria (15.17%), Turkey (8.58%), Sri Lanka (8.07%), U Arab EMTS (4.97%)</td>
<td>Australia (74.40%), Russia (16.49%), Tanzania (2.79%), Myanmar (0.92%), USA (0.74%)</td>
</tr>
<tr>
<td>07133100</td>
<td>Moong/Urad</td>
<td>USA (39.96%), Sri Lanka (13.05%), UK (9.86%), Australia (7.77%), Malaysia (7.63%)</td>
<td>Myanmar (70.37%), Kenya (7.43%), Australia (6.32%), Tanzania (3.15%), Uzbekistan (2.60%)</td>
</tr>
<tr>
<td>07134000</td>
<td>Lentils (Masur)</td>
<td>Sri Lanka DSR (43.39%), Bangladesh (18.11%), U Arab EMTS (8.35%), Egypt A RP (3.98%), USA (3.67%)</td>
<td>Canada (89.58%), USA (7.47%), Australia (2.88%), Turkey (0.03%), Mozambique (0.03%)</td>
</tr>
<tr>
<td>07136000</td>
<td>Pigeon Peas (Tur)</td>
<td>USA (40.79%), U Arab EMTS (18.28%), Canada (11.28%), UK (10.75%), Singapore (5.11%),</td>
<td>Myanmar (46.35%), Tanzania (18.71%), Mozambique (15.36%), Malawi (12.56%), Sudan (3.36%)</td>
</tr>
</tbody>
</table>

Source: Department of Commerce
India is the biggest importer and consumer of pulses and India government has initiated various to ensure that pulses output by the nation remain robust. Technology upgraded, highly versatile and energy efficient dal mills are very profitable venture to start with substantial capital investment. Due to variety of applications the demand for pulses is growing at very fast rate.
Few Indian Major Players are as under

- Asian Health & Nutri Foods Ltd.
- B G H Exim Pvt. Ltd.
- Bafna Agro Inds. Ltd.
- Edible Products (India) Ltd.
- Emmsons International Ltd.
- Navjivan Roller Flour & Pulse Mills Pvt. Ltd.
- Olam Exports (India) Ltd.
- Poona Dal & Oil Inds. Ltd.
- Poonam Rasayan Ltd.
- Ruchi Soya Inds. Ltd.
- Shakti Bhog Snacks Ltd.
- State Trading Corpn. Of India Ltd.
- Tamil Nadu Civil Supplies Corpn. Ltd.
## Project at a Glance

<table>
<thead>
<tr>
<th>COST OF PROJECT</th>
<th>MEANS OF FINANCE</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Particulars</strong></td>
<td><strong>Existing</strong></td>
</tr>
<tr>
<td>Land &amp; Site Development Exp.</td>
<td>0.00</td>
</tr>
<tr>
<td>Buildings</td>
<td>0.00</td>
</tr>
<tr>
<td>Plant &amp; Machineries</td>
<td>0.00</td>
</tr>
<tr>
<td>Motor Vehicles</td>
<td>0.00</td>
</tr>
<tr>
<td>Office Automation Equipments</td>
<td>0.00</td>
</tr>
<tr>
<td>Technical Knowhow Fees &amp; Exp.</td>
<td>0.00</td>
</tr>
<tr>
<td>Franchise &amp; Other Deposits</td>
<td>0.00</td>
</tr>
<tr>
<td>Preliminary &amp; Pre-operative Exp</td>
<td>0.00</td>
</tr>
<tr>
<td>Provision for Contingencies</td>
<td>0.00</td>
</tr>
<tr>
<td>Margin Money - Working Capital</td>
<td>0.00</td>
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</table>
## Project at a Glance

<table>
<thead>
<tr>
<th>Year</th>
<th>Annualised Book Value</th>
<th>Debt</th>
<th>Dividend</th>
<th>Retained Earnings</th>
<th>Payout</th>
<th>Probable Market Price</th>
<th>P/E Ratio</th>
<th>Yield Price/Book Value</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>EPS</td>
<td>CEPS</td>
<td>Per Share</td>
<td>Per Share</td>
<td>Per Share</td>
<td>%</td>
<td>Rs</td>
<td>%</td>
</tr>
<tr>
<td>1-2</td>
<td>4.53</td>
<td>8.65</td>
<td>14.53</td>
<td>24.00</td>
<td>0.00</td>
<td>100.00</td>
<td>4.53</td>
<td>0.00</td>
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<tr>
<td>2-3</td>
<td>7.45</td>
<td>11.05</td>
<td>21.98</td>
<td>18.00</td>
<td>0.00</td>
<td>100.00</td>
<td>7.45</td>
<td>0.00</td>
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<tr>
<td>3-4</td>
<td>10.31</td>
<td>13.48</td>
<td>32.29</td>
<td>12.00</td>
<td>0.00</td>
<td>100.00</td>
<td>10.31</td>
<td>0.00</td>
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<tr>
<td>4-5</td>
<td>13.07</td>
<td>15.86</td>
<td>45.36</td>
<td>6.00</td>
<td>0.00</td>
<td>100.00</td>
<td>13.07</td>
<td>0.00</td>
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<tr>
<td>5-6</td>
<td>15.70</td>
<td>18.16</td>
<td>61.07</td>
<td>0.00</td>
<td>0.00</td>
<td>100.00</td>
<td>15.70</td>
<td>0.00</td>
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# Project at a Glance

<table>
<thead>
<tr>
<th>Year</th>
<th>D. S. C. R.</th>
<th>Debt / Deposits Debt</th>
<th>Equity as-</th>
<th>Total Net Worth</th>
<th>Return on Net Worth</th>
<th>Profitability Ratio</th>
<th>Assets Turnover Ratio</th>
<th>Current Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>Equity</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Individ</td>
<td>Cumulative</td>
<td>Overall</td>
<td>(Number of times)</td>
<td>(Number of times)</td>
<td>%</td>
<td>%</td>
<td>%</td>
<td>%</td>
</tr>
<tr>
<td>Initial</td>
<td>3.00</td>
<td>3.00</td>
<td>10.57%</td>
<td>4.50%</td>
<td>3.20%</td>
<td>226.0</td>
<td>27.06</td>
<td>2.57</td>
</tr>
<tr>
<td>1-2</td>
<td>1.28</td>
<td>1.28</td>
<td>1.28</td>
<td>1.28</td>
<td>1.65</td>
<td>1.65</td>
<td>2.89</td>
<td>10.57%</td>
</tr>
<tr>
<td>2-3</td>
<td>1.59</td>
<td>1.43</td>
<td>1.59</td>
<td>1.43</td>
<td>0.82</td>
<td>0.82</td>
<td>1.77</td>
<td>12.01%</td>
</tr>
<tr>
<td>3-4</td>
<td>1.95</td>
<td>1.59</td>
<td>1.94</td>
<td>1.59</td>
<td>0.37</td>
<td>0.37</td>
<td>1.11</td>
<td>12.98%</td>
</tr>
<tr>
<td>4-5</td>
<td>2.37</td>
<td>1.76</td>
<td>2.37</td>
<td>1.76</td>
<td>0.13</td>
<td>0.13</td>
<td>0.72</td>
<td>13.63%</td>
</tr>
<tr>
<td>5-6</td>
<td>2.89</td>
<td>1.94</td>
<td>2.89</td>
<td>1.94</td>
<td>0.00</td>
<td>0.00</td>
<td>0.48</td>
<td>14.06%</td>
</tr>
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</table>
## Project at a Glance

<table>
<thead>
<tr>
<th><strong>BEP</strong></th>
<th></th>
</tr>
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<tr>
<td><strong>BEP - Maximum Utilisation Year</strong></td>
<td>5</td>
</tr>
<tr>
<td><strong>Cash BEP (% of Installed Capacity)</strong></td>
<td>56.36%</td>
</tr>
<tr>
<td><strong>Total BEP (% of Installed Capacity)</strong></td>
<td>60.27%</td>
</tr>
</tbody>
</table>

### IRR, PAYBACK and FACR

| **Internal Rate of Return .. ( In %age )** | 25.45% |
| **Payback Period of the Project is .. ( In Years )** | 2 Years 4 Months |
| **Fixed Assets Coverage Ratio ( No. of times )** | 11.413 |
Niir Project Consultancy Services (NPCS) can provide Detailed Project Report on Dall Mill

See more
https://goo.gl/9Yj2w3
https://goo.gl/voMuTu
https://goo.gl/fpXOym

www.entrepreneurindia.co
1. What is Dall Mill industry?

2. How has the Dall Mill industry performed so far and how will it perform in the coming years?

3. What is the Project Feasibility of a Dall Mill Plant?

4. What are the requirements of Working Capital for setting up a Dall Mill plant?
5. What is the structure of the Dall Mill Business and who are the key/major players?

6. What is the total project cost for setting up Dal Mill plant?

7. What are the operating costs for setting up a Dall Mill plant?

8. What are the machinery and equipment requirements for setting up a Dal Mill plant?
9. Who are the Suppliers and Manufacturers of Plant & Machinery for setting up a Pulses Mill plant?

10. What are the requirements of raw material for setting up a Dall Mill plant?

11. Who are the Suppliers and Manufacturers of Raw materials for setting up a Dall Mill plant?

12. What is the Manufacturing Process and Formulations of a Pulses Mill plant?
13. What is the total size of land required for setting up a Dall Mill plant?

14. What will be the income and expenditures for a Dall Mill plant?

15. What are the Projected Balance Sheets of a Dal Mill plant?

16. What are the requirement of utilities and overheads for setting up a Dall Mill plant?

17. What is the Built up Area Requirement and cost for setting up a Dal Mill Business?
18. What are the Personnel (Manpower) Requirements for setting up a Dall Mill Business?

19. What are Statistics of Import & Export for Pulses Mill?

20. What is the time required to break-even?

21. What is the Break-Even Analysis of a Dall Mill plant?

22. What are the Project financials of a Pulses Mill plant?
23. What are the Profitability Ratios of a Pulses Mill plant?

24. What is the Sensitivity Analysis-Price/Volume of a Dall Mill plant?

25. What are the Projected Pay-Back Period and IRR of a Dall Mill plant?

26. What is the Process Flow Sheet Diagram of a Dall Mill project?
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28. What is the Market Study and Assessment for setting up a Dall Mill plant?

29. What is the Plant Layout for setting up a Dall Mill Business?
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1.3. MAP
1.4. CULTURE
1.5. TRANSPORTATION
1.6. ECONOMY

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4.2. COMPOSITION AND NUTRITIONAL PROFILE
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5. B.I.S. SPECIFICATION

5.1. IS: 2814-1978 METHOD FOR SAMPLING OF SMALLER SIZE FOOD GRAINS (FIRST REVISION)
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  7.6.3. Plant Capacity
  7.6.4. Location of Plant
  7.6.5. Name of Raw Material(S) Consumed With Quantity & Cost
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  7.7.2. Cash Flow
  7.7.3. Cost as % Ge of Sales
  7.7.4. Forex Transaction
  7.7.5. Growth in Assets & Liabilities
7.7.6. Growth in Income & Expenditure
7.7.7. Income & Expenditure
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7.7.9. Liquidity Ratios

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Structure of Assets & Liabilities (%)
Working Capital & Turnover Ratios

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8.4. IMPORT STATISTICS DATA FOR LENTIL
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  Lab & ETP Chemical Cost
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- Financial Charges
- Total Cost of Sales
- Net Profit After Taxes
- Net Cash Accruals
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  - Gross Working Capital
  - Current Liabilities
  - Net Working Capital
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  - RONW (Average of Share Capital)
  - ROI (Average of Total Assets)

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- Resultant ROI
- Resultant BEP
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  ▪ Achievable Efficiency/Yield % of Products/Services/Items
  ▪ Net Usable Load/Capacity of Products/Services/Items
  ▪ Expected Sales/ Revenue/ Income of Products/Services/ Items
<table>
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<tr>
<th>Annexure</th>
<th>Description</th>
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<td>14</td>
<td>Product wise Domestic Sales Realisation</td>
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<tr>
<td>15</td>
<td>Total Raw Material Cost</td>
</tr>
<tr>
<td>16</td>
<td>Raw Material Cost per unit</td>
</tr>
<tr>
<td>17</td>
<td>Total Lab &amp; ETP Chemical Cost</td>
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<tr>
<td>18</td>
<td>Consumables, Store etc.</td>
</tr>
<tr>
<td>19</td>
<td>Packing Material Cost</td>
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<tr>
<td>20</td>
<td>Packing Material Cost Per Unit</td>
</tr>
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</table>
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• Annexure 22 :: Fuel Expenses
• Annexure 23 :: Power/Electricity Expenses
• Annexure 24 :: Royalty & Other Charges
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• Annexure 28 :: Selling Expenses
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• Annexure 30 :: Depreciation Charges – as per Books (P & M)
• Annexure 31 :: Depreciation Charges – as per IT Act
  WDV (Total)
• Annexure 32 :: Depreciation Charges – as per IT Act
  WDV (P & M)
• Annexure 33 :: Interest and Repayment - Term Loans
• Annexure 34 :: Tax on Profits
• Annexure 35 :: Projected Pay-Back Period and IRR
Reasons for buying our report:

- This report helps you to identify a profitable project for investing or diversifying into by throwing light to crucial areas like industry size, market potential of the product and reasons for investing in the product.

- This report provides vital information on the product like it’s characteristics and segmentation.

- This report helps you market and place the product correctly by identifying the target customer group of the product.

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• This report helps you understand the viability of the project by disclosing details like machinery required, project costs and snapshot of other project financials

• The report provides a glimpse of government regulations applicable on the industry

• The report provides forecasts of key parameters which helps to anticipate the industry performance and make sound business decisions
Our Approach:

• Our research reports broadly cover Indian markets, present analysis, outlook and forecast for a period of five years.

• The market forecasts are developed on the basis of secondary research and are cross-validated through interactions with the industry players.

• We use reliable sources of information and databases. And information from such sources is processed by us and included in the report.

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The report titled “Market Survey cum Detailed Techno Economic Feasibility Report on Dall Mill”: provides an insight into the Dall Mill market in India with focus on uses and applications, Manufacturing Process, Process Flow Sheets, Plant Layout and Project Financials of Dall Mill project. The report assesses the market sizing and growth of the Indian Pulses Industry. While expanding a current business or while venturing into new business, entrepreneurs are often faced with the dilemma of zeroing in on a suitable product/line. And before diversifying/venturing into any product, they wish to study the following aspects of the identified product:
• Good Present/Future Demand
• Export-Import Market Potential
• Raw Material & Manpower Availability
• Project Costs and Payback Period

We at NPCS, through our reliable expertise in the project consultancy and market research field, have demystified the situation by putting forward the emerging business opportunity in the Dall Mill sector in India along with its business prospects. Through this report we have identified Dall Mill project as a lucrative investment avenue.
Niir Project Consultancy Services (NPCS) can provide Detailed Project Report on Dall Mill

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Who are we?

- One of the leading reliable names in industrial world for providing the most comprehensive technical consulting services

- We adopt a systematic approach to provide the strong fundamental support needed for the effective delivery of services to our Clients’ in India & abroad
We at NPCS want to grow with you by providing solutions scale to suit your new operations and help you reduce risk and give a high return on application investments. We have successfully achieved top-notch quality standards with a high level of customer appreciation resulting in long lasting relation and large amount of referral work through technological breakthrough and innovative concepts. A large number of our Indian, Overseas and NRI Clients have appreciated our expertise for excellence which speaks volumes about our commitment and dedication to every client's success.
We bring deep, functional expertise, but are known for our holistic perspective: we capture value across boundaries and between the silos of any organization. We have proven a multiplier effect from optimizing the sum of the parts, not just the individual pieces. We actively encourage a culture of innovation, which facilitates the development of new technologies and ensures a high quality product.
What do we offer?

- Project Identification
- Detailed Project Reports/Pre-feasibility Reports
- Market Research Reports
- Business Plan
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- Industry Trend
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- Laboratory Testing Services
- Turnkey Project Consultancy/Solutions
- Entrepreneur India (An Industrial Monthly Journal)
How are we different?

- We have two decades long experience in project consultancy and market research field
- We empower our customers with the prerequisite know-how to take sound business decisions
- We help catalyze business growth by providing distinctive and profound market analysis
- We serve a wide array of customers, from individual entrepreneurs to Corporations and Foreign Investors
- We use authentic & reliable sources to ensure business precision
Our Approach

Requirement collection

Thorough analysis of the project

Economic feasibility study of the Project

Market potential survey/research

Report Compilation
Who do we serve?

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- Corporates
- Government Undertakings
- Individual Entrepreneurs
- NRI’s
- Foreign Investors
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- Bio-fertilizers And Biotechnology
- Breakfast Snacks And Cereal Food
- Bicycle Tyres & Tubes, Bicycle Parts, Bicycle Assembling
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- Building Materials And Construction Projects
- Biodegradable & Bioplastic Based Projects
- Chemicals (Organic And Inorganic)
- Confectionery, Bakery/Baking And Other Food
- Cereal Processing
- Coconut And Coconut Based Products
- Cold Storage For Fruits & Vegetables
- Coal & Coal Byproduct
Copper & Copper Based Projects
Dairy/Milk Processing
Disinfectants, Pesticides, Insecticides, Mosquito Repellents,
Electrical, Electronic And Computer based Projects
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Engineering Goods
Fibre Glass & Float Glass
Fast Moving Consumer Goods
Food, Bakery, Agro Processing
- Fruits & Vegetables Processing
- Ferro Alloys Based Projects
- Fertilizers & Biofertilizers
- Ginger & Ginger Based Projects
- Herbs And Medicinal Cultivation And Jatropha (Biofuel)
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- Hospital Based Projects
- Herbal Based Projects
- Inks, Stationery And Export Industries
Sectors We Cover

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- Leather And Leather Based Projects
- Leisure & Entertainment Based Projects
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