

Intravenous Solutions, Intravenous Fluids, I V Fluid Saline and Dextrose Fluid (IV), Injectable Medicines, Pharmaceutical Product, Pharma Sector

Manufacturing Plant, Detailed Project Report, Profile, Business Plan, Industry Trends, Market Research, Survey, Manufacturing Process, Machinery, Raw Materials, Feasibility Study, Investment Opportunities, Cost and Revenue, Plant Economics, Production Schedule, Working Capital Requirement, Plant Layout, Process Flow Sheet, Cost of Project, Projected Balance Sheets, Profitability Ratios, Break Even Analysis

Introduction

In medicine, saline (also saline solution) is a solution of sodium chloride (NaCl, table salt) in water. It is used to flush wounds and skin abrasions, as eye drops, for intravenous infusion, rinsing contact lenses, nasal irrigation, and a variety of other purposes.

There are few drugs as useful and as widely used in healthcare as normal saline. The clear, restorative intravenous fluid is used to rehydrate patients with flu, and food poisoning, and Ebola, and countless dozens of other conditions.

It's used in dialysis and surgery, to clean wounds, and to inject patients with medication from antibiotics to chemotherapy. Normal saline is also a medical treatment of beautiful and inexpensive simplicity. It's sodium chloride. That's salt water for you folks who slept through sixth grade chemistry.

Saline are osmotic laxatives that work by drawing fluids into the bowel from surrounding tissue, thus softening stools and assist in easy fecal discharge. Saline are largely used for swift emptying of bowels to prepare for examination or surgery, eliminating drugs and food during poisoning or overdose and obtaining fresh stool sample for testing.

Of about 20 products marketed under the IV fluid category in the country, only four have a major share in the total market size of these particular preparations. It is estimated that 70 per cent of the total IV product range comes from Dextrose 5%, Dextrose with normal saline, normal saline and ringer lactate. All these are available in glass as well as plastic containers.

Products used in intravenous therapy are highly regulated by governments to ensure quality and constant availability to consumers. A wide variety of products, including antibiotics and medications, are used during intravenous therapy to treat patients. Through innovation, vendors can offer premixed products for easy use and reduce packaging waste. Market size in the APAC region is growing rapidly as countries like India and China are improving their healthcare infrastructure. The need for such products is also high due to an increased incidence of chronic diseases.

The growth of I.V. fluid manufacturing was faster than the growth rate of drugs. These IV fluids are the best alternative which can yield sudden result in the health of a patient by replenishing the body fluids. Liquid glucose and dextrose are being produced in the organized sector. The gap between the production and consumption of liquid glucose is removed by the import. I.V. fluid demand is normally linked to the number of hospital beds. Observations show that 18 bottles of I.V. fluids are consumed per bed per month in the country.

The analysts forecast global intravenous solutions market to grow at a CAGR of 5.79% during the period 2016–2020. The infusion of liquid substances, such as nutrients and drugs, directly into a vein is referred as intravenous therapy. Intravenous fluids are extensively used to treat electrolyte imbalances, maintain fluid balance, and replace fluid losses.

Project at a Glance

PROJECT AT A GLANCE				(Rs. in lacs)			
COST OF PROJECT				MEANS OF FINANCE			
Particulars	Existing	Proposed	Total	Particulars	Existing	Proposed	Total
Land & Site Development Exp.	0.00	70.00	70.00	Capital	0.00	82.39	82.39
Buildings	0.00	73.25	73.25	Share Premium	0.00	0.00	0.00
Plant & Machineries	0.00	85.00	85.00	Other Type Share Capital	0.00	0.00	0.00
Motor Vehicles	0.00	6.00	6.00	Reserves & Surplus	0.00	0.00	0.00
Office Automation Equipments	0.00	15.25	15.25	Cash Subsidy	0.00	0.00	0.00
Technical Knowhow Fees & Exp.	0.00	10.00	10.00	Internal Cash Accruals	0.00	0.00	0.00
Franchise & Other Deposits Preliminary& Pre-operative Exp	0.00	0.00	0.00	Long/Medium Term Borrowings	0.00	247.17	247.17
Provision for Contingencies	0.00	2.00	2.00	Debentures / Bonds Unsecured	0.00	0.00	0.00
Margin Money – Working Capital	0.00	8.00	8.00	Loans/Deposits	0.00	0.00	0.00
TOTAL	0.00	60.06	60.06				
	0.00	329.56	329.56	TOTAL	0.00	329.56	329.56



Project at a Glance

Year	Annualised		Book Value	Debt	Dividend	Retained Earnings		Payout	Probable Market Price	P/E Ratio	Yield Price/ Book Value
	EPS	CEPS	Per Share		Per Share	Per Share				No.of Times	
	Rs	Rs	Rs	Rs	Rs	%	Rs	%	Rs		%
1-2	5.85	8.82	15.85	24.00	0.00	100.00	5.85	0.00	5.85	1.00	0.00
2-3	8.51	11.10	24.36	18.00	0.00	100.00	8.51	0.00	8.51	1.00	0.00
3-4	11.13	13.40	35.48	12.00	0.00	100.00	11.13	0.00	11.13	1.00	0.00
4-5	13.68	15.68	49.17	6.00	0.00	100.00	13.68	0.00	13.68	1.00	0.00
5-6	16.16	17.91	65.33	0.00	0.00	100.00	16.16	0.00	16.16	1.00	0.00



Project at a Glance

Year	D. S. C. R.			Debt / - Deposit s Debt	Equity as- Equity	Total Net Worth	Return on Net Worth	Profitability Ratio					Assets Turnover Ratio	Current Ratio
	Individual	Cumulative	Overall					GPM	PBT	PAT	Net Contribution	P/V Ratio		
	(Number of times)			(Number of times)		%	%	%	%	%	%			
Initial				3.00	3.00									
1-2	1.30	1.30		1.51	1.51	2.57		29.22%	15.96%	10.87%	403.00	90.87%	0.97	1.18
2-3	1.59	1.44		0.74	0.74	1.54		31.84%	20.79%	13.55%	317.29	61.32%	1.03	1.36
3-4	1.94	1.59	1.94	0.34	0.34	0.97		33.61%	24.21%	15.50%	359.18	60.74%	1.04	1.59
4-5	2.35	1.76		0.12	0.12	0.63		34.81%	26.68%	16.95%	401.06	60.29%	1.02	1.85
5-6	2.85	1.94		0.00	0.00	0.43		35.61%	28.47%	18.01%	442.95	59.93%	0.97	2.59



Project at a Glance

BEP

BEP – Maximum Utilisation Year	5
Cash BEP (% of Installed Capacity)	43.47%
Total BEP (% of Installed Capacity)	46.73%

IRR, PAYBACK and FACR

Internal Rate of Return .. (In %age)	26.75%
Payback Period of the Project is (In Years)	2.814 Years
Fixed Assets Coverage Ratio (No. of times)	4.206



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Major Queries/Questions Answered in the Report?

- 1. What is Saline and Dextrose Fluid (IV) industry ?**
- 2. How has the Saline and Dextrose Fluid (IV) industry performed so far and how will it perform in the coming years ?**
- 3. What is the Project Feasibility of a Saline and Dextrose Fluid (IV) Plant ?**
- 4. What are the requirements of Working Capital for setting up a Saline and Dextrose Fluid (IV) plant ?**

5. What is the structure of the Saline and Dextrose Fluid (IV) Business and who are the key/major players ?

6. What is the total project cost for setting up Saline and Dextrose Fluid (IV) plant ?

7. What are the operating costs for setting up a Saline and Dextrose Fluid (IV) plant ?

8. What are the machinery and equipment requirements for setting up a Saline and Dextrose Fluid (IV) plant ?

- 9. Who are the Suppliers and Manufacturers of Plant & Machinery for setting up a Saline and Dextrose Fluid (IV) plant ?**
- 10. What are the requirements of raw material for setting up a Saline and Dextrose Fluid (IV) plant ?**
- 11. Who are the Suppliers and Manufacturers of Raw materials for setting up a Saline and Dextrose Fluid (IV) plant ?**
- 12. What is the Manufacturing Process and Formulations of a Saline and Dextrose Fluid (IV) plant ?**

- 13. What is the total size of land required for setting up a Saline and Dextrose Fluid (IV) plant ?**
- 14. What will be the income and expenditures for a Saline and Dextrose Fluid (IV) plant ?**
- 15. What are the Projected Balance Sheets of a Saline and Dextrose Fluid (IV) plant ?**
- 16. What are the requirement of utilities and overheads for setting up a Saline and Dextrose Fluid (IV) plant?**
- 17. What is the Built up Area Requirement and cost for setting up a Saline and Dextrose Fluid (IV) Business?**

18. What are the Personnel (Manpower) Requirements for setting up a Saline and Dextrose Fluid (IV) Business?

19. What are Statistics of Import & Export for Saline and Dextrose Fluid (IV) ?

20. What is the time required to break-even?

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Reasons for buying our report:

- **This report helps you to identify a profitable project for investing or diversifying into by throwing light to crucial areas like industry size, market potential of the product and reasons for investing in the project**
- **This report provides vital information on the product like it's characteristics and segmentation**
- **This report helps you market and place the product correctly by identifying the target customer group of the product**

- **This report helps you understand the viability of the project by disclosing details like machinery required, project costs and snapshot of other project financials**
- **The report provides a glimpse of government regulations applicable on the industry**
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Scope of the Report

The report titled “Market Survey cum Detailed Techno Economic Feasibility Report on Saline and Dextrose Fluid (IV)” provides an insight into the Intravenous Fluids market in India with focus on uses and applications, Manufacturing Process, Process Flow Sheets, Plant Layout and Project Financials of Intravenous Fluids project. The report assesses the market sizing and growth of the Indian Intravenous Fluids Industry. While expanding a current business or while venturing into new business, entrepreneurs are often faced with the dilemma of zeroing in on a suitable product/line. And before diversifying/venturing into any product, they wish to study the following aspects of the identified product:

- **Good Present/Future Demand**
- **Export-Import Market Potential**
- **Raw Material & Manpower Availability**
- **Project Costs and Payback Period**

We at NPCCS, through our reliable expertise in the project consultancy and market research field, have demystified the situation by putting forward the emerging business opportunity in the Intravenous Fluids sector in India along with its business prospects. Through this report we have identified Saline and Dextrose Fluid (IV) project as a lucrative investment avenue.

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can provide Detailed Project Report on
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- *We have two decades long experience in project consultancy and market research field*
- *We empower our customers with the prerequisite know-how to take sound business decisions*
- *We help catalyze business growth by providing distinctive and profound market analysis*
- *We serve a wide array of customers , from individual entrepreneurs to Corporations and Foreign Investors*
- *We use authentic & reliable sources to ensure business precision*

Our Approach



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- *Building Materials And Construction Projects*
- *Biodegradable & Bioplastic Based Projects*
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- *Cereal Processing*
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- *Cold Storage For Fruits & Vegetables*
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- *Water Industry(Packaged Drinking Water & Mineral Water)*
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