Neem Oil
*Margosa Oil, Azadirachta indica*

Azadirchta indica (Neem) tree belongs to the Meliaceae family. It is a multipurpose and an evergreen tree, 12–18 m tall, which can grow in almost all kinds of soil including clay, saline, alkaline, dry, stony, shallow soils and even on solid having high calcareous soil. It is native to India, Pakistan, Sri Lanka, Burma, Malaya, Indonesia, Japan, and the tropical regions of Australia. It thrives well in arid and semi-arid climate with maximum shade temperature as high as 49°C and the rainfall is as low as 250 mm. It can be raised by directly sowing its seed or by transplanting nursery-raised seedlings in monsoon rains. It reaches maximum productivity after 15 years and has a life span of 150–200 years.
Planting is usually done at a density of 400 plants per hectare. The productivity of Neem oil mainly varies from 2 to 4 t/ha/yr and a mature Neem tree produces 30–50 kg fruit. The seed of the fruit contains 20–30 wt% oil and kernels contain 40–50% of an acrid green to brown colored oil. Neem is an omnipotent tree and a sacred gift of nature. Neem tree is mainly cultivated in the Indian subcontinent. Neem is a member of the mahogany family, Meliaceae. Today it is known by the botanical name Azadirachta indica (A. indica) A. Juss. Neem has been used extensively by humankind to treat various ailments before the availability of written records which recorded the beginning of history.
Since prehistoric times, neem has been used by human kind. The internal medicinal uses of Neem include malaria, tuberculosis, rheumatism, arthritis, jaundice and intestinal worms as well as skin diseases. It also has alternative (increases vitality) properties. The oil is NOT normally taken internally - but as a decoction made from the leaves. The extract of Neem leaves has also demonstrated significant anti-diabetic potential. Neem oil is acried, yellow, bitter in taste and has a disagreeable garlic like odour. It is best used in pharmaceutical and pesticides industry.
It is used as antifeedant, repellant, insecticide and growth disruptor. Refined neem oil is used for manufacture of technical oleic acid, stearic acid and production of quality soaps, shampoos, hand and body lotions and creams. It is used to treat skin diseases like scrofula indolent, ulcer, sores and ringworms. Neem is used externally for ringworm, eczema, psoriasis, lice, fungal infection as well as for painful joints and muscles. The cosmetic use of Neem oil includes the fighting of acne and pimples as well as improving skin elasticity. As a whole it is a good project for entrepreneurs to invest
Few Indian Major Players are as under

- Agro Extracts Ltd.
- J S P Oils & Fats Ltd.
- K G N Agro Internationals Ltd.
- Morinda Overseas Inds. Ltd.
- Mother Dairy Food Processing Ltd.
- Vrundavan Agro Inds. Ltd.
## COST OF PROJECT

<table>
<thead>
<tr>
<th>Particulars</th>
<th>Existing</th>
<th>Proposed</th>
<th>Total</th>
<th>Particulars</th>
<th>Existing</th>
<th>Proposed</th>
<th>Total</th>
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<tbody>
<tr>
<td>Land &amp; Site Development Exp.</td>
<td>0.00</td>
<td>15.00</td>
<td>15.00</td>
<td>Capital</td>
<td>0.00</td>
<td>80.10</td>
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<td>Buildings</td>
<td>0.00</td>
<td>150.60</td>
<td>150.60</td>
<td>Share Premium</td>
<td>0.00</td>
<td>0.00</td>
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<tr>
<td>Plant &amp; Machineries</td>
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<td>74.65</td>
<td>74.65</td>
<td>Other Type Share Capital</td>
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<td>Motor Vehicles</td>
<td>0.00</td>
<td>12.00</td>
<td>12.00</td>
<td>Reserves &amp; Surplus</td>
<td>0.00</td>
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<td>0.00</td>
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<tr>
<td>Office Automation Equipments</td>
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<td>47.50</td>
<td>Cash Subsidy</td>
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<tr>
<td>Technical Knowhow Fees &amp; Exp.</td>
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<td>15.00</td>
<td>15.00</td>
<td>Internal Cash Accruals</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
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<tr>
<td>Franchise &amp; Other Deposits</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>Long/Medium Term Borrowings</td>
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<td>240.29</td>
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<tr>
<td>Preliminary &amp; Pre-operative Exp</td>
<td>0.00</td>
<td>5.00</td>
<td>5.00</td>
<td>Debentures / Bonds</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Provision for Contingencies</td>
<td>0.00</td>
<td>6.00</td>
<td>6.00</td>
<td>Unsecured Loans/Deposits</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
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<tr>
<td>Margin Money - Working Capital</td>
<td>0.00</td>
<td>-5.36</td>
<td>-5.36</td>
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<td></td>
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<td><strong>TOTAL</strong></td>
<td>0.00</td>
<td>320.39</td>
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<td>0.00</td>
<td>320.39</td>
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# Project at a Glance

<table>
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<tr>
<th>Year</th>
<th>Annualised</th>
<th>Book Value</th>
<th>Debt</th>
<th>Dividend</th>
<th>Retained Earnings</th>
<th>Payout</th>
<th>Probable Market Price</th>
<th>P/E Ratio</th>
<th>Yield Price/Book Value</th>
<th>EPS</th>
<th>CEPS</th>
<th>No.of Times</th>
<th>Yield Price/Book Value</th>
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</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Per Share</td>
<td>Per Share</td>
<td>Per Share</td>
<td>No.of Times</td>
<td></td>
<td>Rs</td>
<td>Rs</td>
<td>%</td>
<td>%</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Per Share</td>
<td>Per Share</td>
<td>Per Share</td>
<td>No.of Times</td>
<td></td>
<td>Rs</td>
<td>Rs</td>
<td>%</td>
<td>%</td>
</tr>
<tr>
<td>1-2</td>
<td>4.39</td>
<td>8.86</td>
<td>14.39</td>
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<td>0.00</td>
<td>100.00</td>
<td>4.39</td>
<td>1.00</td>
<td>0.00</td>
<td>Rs</td>
<td>Rs</td>
<td>%</td>
<td>%</td>
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<tr>
<td>2-3</td>
<td>7.34</td>
<td>11.28</td>
<td>21.73</td>
<td>18.00</td>
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<td>100.00</td>
<td>7.34</td>
<td>1.00</td>
<td>0.00</td>
<td>Rs</td>
<td>Rs</td>
<td>%</td>
<td>%</td>
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<tr>
<td>3-4</td>
<td>10.27</td>
<td>13.76</td>
<td>32.01</td>
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<td>10.27</td>
<td>1.00</td>
<td>0.00</td>
<td>Rs</td>
<td>Rs</td>
<td>%</td>
<td>%</td>
</tr>
<tr>
<td>4-5</td>
<td>13.10</td>
<td>16.19</td>
<td>45.10</td>
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<td>100.00</td>
<td>13.10</td>
<td>1.00</td>
<td>0.00</td>
<td>Rs</td>
<td>Rs</td>
<td>%</td>
<td>%</td>
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<tr>
<td>5-6</td>
<td>15.78</td>
<td>18.53</td>
<td>60.89</td>
<td>0.00</td>
<td>0.00</td>
<td>100.00</td>
<td>15.78</td>
<td>1.00</td>
<td>0.00</td>
<td>Rs</td>
<td>Rs</td>
<td>%</td>
<td>%</td>
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</table>
# PROJECT AT A GLANCE

<table>
<thead>
<tr>
<th>Year</th>
<th>D. S. C. R.</th>
<th>Debt - Deposit Debt</th>
<th>Equity as Equity</th>
<th>Total Net Worth</th>
<th>Return on Net Worth</th>
<th>Profitability Ratio</th>
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<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>GPM</td>
<td>PBT</td>
</tr>
<tr>
<td></td>
<td>Individu al Cumulative Overall</td>
<td>(Number of times)</td>
<td>(Number of times)</td>
<td>%</td>
<td>%</td>
<td>%</td>
<td>%</td>
</tr>
<tr>
<td>Initial</td>
<td>3.00</td>
<td>3.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1-2</td>
<td>1.31</td>
<td>1.31</td>
<td>1.67</td>
<td>1.67</td>
<td>4.15</td>
<td>6.67%</td>
<td>2.36%</td>
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<tr>
<td>2-3</td>
<td>1.61</td>
<td>1.45</td>
<td>0.83</td>
<td>0.83</td>
<td>2.75</td>
<td>7.42%</td>
<td>3.60%</td>
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<td>3-4</td>
<td>1.98</td>
<td>1.62</td>
<td>1.98</td>
<td>0.37</td>
<td>0.37</td>
<td>1.86</td>
<td>7.93%</td>
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<td>4-5</td>
<td>2.42</td>
<td>1.79</td>
<td>0.13</td>
<td>0.13</td>
<td>1.32</td>
<td>8.28%</td>
<td>5.14%</td>
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<td>5-6</td>
<td>2.94</td>
<td>1.98</td>
<td>0.00</td>
<td>0.00</td>
<td>0.98</td>
<td>8.52%</td>
<td>5.60%</td>
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<td><strong>PROJECT AT A GLANCE</strong></td>
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</tr>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>BEP</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BEP - Maximum Utilisation Year</td>
<td>5</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Cash BEP (% of Installed Capacity)</td>
<td>58.84%</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Total BEP (% of Installed Capacity)</td>
<td>62.91%</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td><strong>IRR, PAYBACK and FACR</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Internal Rate of Return .. ( In %age )</td>
<td>24.74%</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Payback Period of the Project is ( In Years )</td>
<td>2 Years 4 Months</td>
<td></td>
<td></td>
<td></td>
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<td></td>
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<tr>
<td>Fixed Assets Coverage Ratio ( No. of times )</td>
<td>19.151</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>
Major Queries/Questions Answered in the Report?

1. **What is Neem Oil industry?**
2. **How has the Neem Oil industry performed so far and how will it perform in the coming years?**
3. **What is the Project Feasibility of a Neem Oil Plant?**
4. **What are the requirements of Working Capital for setting up a Neem Oil plant?**
5. **What is the structure of the Neem Oil Business and who are the key/major players?**
6. What is the total project cost for setting up a Neem Oil plant?

7. What are the operating costs for setting up a Neem Oil plant?

8. What are the machinery and equipment requirements for setting up a Neem Oil plant?

9. Who are the Suppliers and Manufacturers of Plant & Machinery for setting up a Neem Oil plant?

10. What are the requirements of raw material for setting up a Neem Oil project?
11. Who are the Suppliers and Manufacturers of Raw materials for setting up a Neem Oil plant?

12. What is the Manufacturing Process and Formulations of a Neem Oil Business?

13. What is the total size of land required for setting up a Neem Oil project?

14. What will be the income and expenditures for a Neem Oil Business?

15. What are the Projected Balance Sheets of a Neem Oil plant?
16. What are the requirement of utilities and overheads for setting up a Neem Oil plant?

17. What is the Built up Area Requirement and cost for setting up a Neem Oil Business?

18. What are the Personnel (Manpower) Requirements for setting up a Neem Oil Business?

19. What are Statistics of Import & Export for Neem Oil?

20. What is the time required to break-even?
21. What is the Break-Even Analysis of a Neem Oil plant?
22. What are the Project financials of a Neem Oil plant?
23. What are the Profitability Ratios of a Neem Oil plant?
24. What is the Sensitivity Analysis-Price/Volume of a Neem Oil plant?
25. What are the Projected Pay-Back Period and IRR of a Neem Oil plant?
26. What is the Process Flow Sheet Diagram of a Neem Oil plant?

27. What are the Market Opportunities for setting up a Neem Oil plant?

28. What is the Market Study and Assessment for setting up a Neem Oil plant?

29. What is the Plant Layout for setting up a Neem Oil Business?
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   1.1. City Profile & Geotechnical Site Characterization
       1.1.1. Physical Characteristics
       1.1.2. Map
       1.1.3. Climate
       1.1.4. Transportation
       1.1.5. Economy & Industry

2. Introduction
   2.1. Neem Oil

3. Neem In Indus Valley Civilization
4. Distribution Of Neem

5. Neem Composition

6. Characteristics Of Neem Oil

7. Neem Oil Properties
   7.1. Composition Of Neem Oil:

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13.4. Total Assets

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13.6.4. Location Of Plant

13.6.5. Name Of Raw Material(s) Consumed With Quantity & Cost

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13.7.2. Cash Flow
13.7.3. Cost as % Ge of Sales
13.7.4. Forex Transaction
13.7.5. Growth in Assets & Liabilities
13.7.6. Growth in Income & Expenditure
13.7.7. Income & Expenditure
13.7.8. Liabilities
13.7.9. Liquidity Ratios
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14. Export & Import Statistics Data Of Indian

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16. Manufacturing Of Neem Oil
   16.1. Processing Of Neem Fruit And Seed

17. Neem Cake

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19. Toxicological And Ecological Effects
19.1. Effects On Man:
19.2. Ecological Effects:

20. Suppliers Of Plant & Machinery
20.1. Complete Machinery Suppliers

21. Suppliers Of Raw Material

22. Product, Machinery & Raw Material Photographs
22.1. Product Photographs
22.2. Raw Material Photographs
22.3. Machinery Photographs

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24. Quotation Of Plant, Machinery And Equipments From Supplier
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- Assumptions for Profitability workings
- Plant Economics
- Production Schedule
- Land & Building

Annexure

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2. Plant Economics
3. Production Schedule
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   Site Development Expenses
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  - Indigenous Machineries
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  - Furniture & Fixtures
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  - Technical Knowhow
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  **Preference Share Capital**
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  ▪ Debt Equity Ratio
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- B.E.P
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- Resultant D.S.C.R
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- Resultant DER
- Resultant ROI
- Resultant BEP
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  - Preference Share Capital

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  - Achievable Efficiency/Yield % of Products/Services/Items
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• Annexure 30 :: Depreciation Charges – as per Books (P & M)
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• Annexure 35 :: Projected Pay-Back Period and IRR
Niir Project Consultancy Services (NPCS) can provide Detailed Project Report on Neem Oil

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- Detailed Project Reports/Pre-feasibility Reports
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- Entrepreneur India (An Industrial Monthly Journal)
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- We help catalyze business growth by providing distinctive and profound market analysis
- We serve a wide array of customers, from individual entrepreneurs to Corporations and Foreign Investors
- We use authentic & reliable sources to ensure business precision
Our Approach

Requirement collection

Thorough analysis of the project

Economic feasibility study of the Project

Market potential survey/research

Report Compilation

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- Government Undertakings
- Individual Entrepreneurs
- NRI’s
- Foreign Investors
- Non-profit Organizations, NBFC’s
- Educational Institutions
- Embassies & Consulates
- Consultancies
- Industry / trade associations
Sectors We Cover

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- Alcoholic And Non Alcoholic Beverages, Drinks
- Adhesives, Industrial Adhesive, Sealants, Glues, Gum & Resin
- Activated Carbon & Activated Charcoal
- Aluminium And Aluminium Extrusion Profiles & Sections,
- Bio-fertilizers And Biotechnology
- Breakfast Snacks And Cereal Food
- Bicycle Tyres & Tubes, Bicycle Parts, Bicycle Assembling
Sectors We Cover

- Bamboo And Cane Based Projects
- Building Materials And Construction Projects
- Biodegradable & Bioplastic Based Projects
- Chemicals (Organic And Inorganic)
- Confectionery, Bakery/Baking And Other Food
- Cereal Processing
- Coconut And Coconut Based Products
- Cold Storage For Fruits & Vegetables
- Coal & Coal Byproduct
Sectors We Cover

- Copper & Copper Based Projects
- Dairy/Milk Processing
- Disinfectants, Pesticides, Insecticides, Mosquito Repellents,
- Electrical, Electronic And Computer based Projects
- Essential Oils, Oils & Fats And Allied
- Engineering Goods
- Fibre Glass & Float Glass
- Fast Moving Consumer Goods
- Food, Bakery, Agro Processing
Sectors We Cover

- Fruits & Vegetables Processing
- Ferro Alloys Based Projects
- Fertilizers & Biofertilizers
- Ginger & Ginger Based Projects
- Herbs And Medicinal Cultivation And Jatropha (Biofuel)
- Hotel & Hospitality Projects
- Hospital Based Projects
- Herbal Based Projects
- Inks, Stationery And Export Industries
Sectors We Cover

- Infrastructure Projects
- Jute & Jute Based Products
- Leather And Leather Based Projects
- Leisure & Entertainment Based Projects
- Livestock Farming Of Birds & Animals
- Minerals And Minerals
- Maize Processing (Wet Milling) & Maize Based Projects
- Medical Plastics, Disposables Plastic Syringe, Blood Bags
- Organic Farming, Neem Products Etc.
Sectors We Cover

- Paints, Pigments, Varnish & Lacquer
- Paper And Paper Board, Paper Recycling Projects
- Printing Inks
- Packaging Based Projects
- Perfumes, Cosmetics And Flavours
- Power Generation Based Projects & Renewable Energy Based Projects
- Pharmaceuticals And Drugs
- Plantations, Farming And Cultivations
- Plastic Film, Plastic Waste And Plastic Compounds
- Plastic, PVC, PET, HDPE, LDPE Etc.
Sectors We Cover

- Potato And Potato Based Projects
- Printing And Packaging
- Real Estate, Leisure And Hospitality
- Rubber And Rubber Products
- Soaps And Detergents
- Stationary Products
- Spices And Snacks Food
- Steel & Steel Products
- Textile Auxiliary And Chemicals
Sectors We Cover  Cont…

- Township & Residential Complex
- Textiles And Readymade Garments
- Waste Management & Recycling
- Wood & Wood Products
- Water Industry(Packaged Drinking Water & Mineral Water)
- Wire & Cable
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